



## DSCI Makes Inc. 5000 List

DSCI was recently named to Inc. Magazine's annual **Inc. 5000** listing of the 5000 fastest-growing, privately-held companies in the US. To qualify, revenue must have been at least \$200,000 in 2005 and at least \$2 million in 2008. Inc. Magazine's focus is the business entrepreneur, and the Inc. 5000 list represents the most comprehensive look at their companies, the privately-held businesses in the US.

"We take great pride in being named to the Inc. 5000 list. Since day one, our steady growth is a testament to the value our customers place on the solutions and service we provide. By supplying customers with solutions that help them meet their business goals, we traditionally benefit from longer contract lengths and higher revenue per site than our industry on the whole," comments Sean M. Dandley, DSCI's President and CEO. ♦

For additional information on these subjects or any other service from DSCI, please contact:

**DSCI Corporation**  
866-GET-DSCI

## Everon Technology Services Selects Hosted Telecom Solution from DSCI

Everon Technology Services bills itself as "your virtual IT department" which says it all since the company provides managed IT services to small businesses of 10 to 200 employees. One of the solutions Everon has deployed is hosted IP phone service from DSCI. Mike Cooch, Everon's CEO, recently posted the following comments on the company's blog:



### Is a hosted phone system right for you?

I'm in the process of opening up a new office, and one of the first big decisions to make when doing so is what we are going to use for a phone system.

We've been using a PBX from ShoreTel at Everon for quite some time very successfully, so my initial inclination was that we would probably use one again. However, due to some unique circumstances with this new office, I decided to use a hosted PBX instead:

- The team is expected to grow very quickly.
- We will most likely have multiple

offices and people working from home.

- We want a large degree of flexibility in terms of how we are going to use the system/what features are included.
- We didn't want to manage any hardware ourselves.
- We are very concerned with cash flow (who isn't?!).

For all of these reasons, we decided to go with a hosted PBX provided by our friends at DSCI.

The hosted PBX gives us a ton of flexibility, and is priced on a monthly basis per user, making it easy to add or subtract users. In addition, we don't have to purchase any of our own equipment, and there won't be any annual maintenance contracts - a nice boost to the cash flow. This is of course consistent with the greater overall trend of technology services being delivered from "the cloud" - something small businesses can take real advantage of.

When you are considering your next phone system, take a look at hosted options. They may be ideal for your business, and your wallet.

For more information on services from Everon, visit the company's website at [www.everonit.com](http://www.everonit.com). ♦

### DSCI Newsletter Gets New Name, New Delivery

With this edition of our newsletter, the name changes to **DSCI Connection**. The name change heralds a change in delivery which will take place soon. Beginning Winter 2009, **DSCI Connection** will become an easy-to-read e-newsletter. We may or may not have your e-mail address in our files. To make sure you continue to receive the **DSCI Connection**, sign up via our website today at [www.dscicorp.com/newsletter](http://www.dscicorp.com/newsletter). ♦



## ipbx New Features Promote Productivity

Recognizing the huge advantages voice over IP offers end users and enterprises alike, DSCI made the commitment to this technology in 2006 with the launch of iPBX, the company's hosted IP phone system. Because the service is "hosted," DSCI assumes complete responsibility for equipment as well as service delivery.

Sean Dandley, DSCI's President and CEO, explains further, "One of the great advantages to a hosted IP phone system is the ability for the provider to easily roll out enhancements to its customers. This kind of agility is something that traditional phone systems aren't in a position to match. Our customers are the big winners. They can adopt current best business practices and not be limited by their communications platform, a huge advantage in business today."



*Move calls from your desk phone to cell phone with iPBX Anywhere*

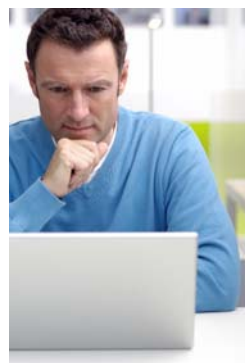
Some of the new features introduced with the latest update of iPBX are extremely valuable productivity tools and worth a mention.

### **iPBX Anywhere**

extends desk phone features to any fixed or mobile device. Callers dial one number and can reach the user on any phone the user specifies – desk phone, mobile phone, soft phone, etc. In addition, users can move calls between devices without hanging up. For example, if a user is on a call in the office, but must leave to get to a meeting, the call can be transferred to a cell phone without hanging up.

### **iPBX Fax Messaging,**

for incoming fax messages only, provides a significant advance toward unified messaging. Users receive, store, review, and manage fax messages through their e-mail inbox just as they do their voice



*Your fax messages go direct to e-mail.*

messages. In addition, just as voice messaging can be accessed and

managed from multiple locations, iPBX Fax Messaging can now provide users this same flexibility.

### **iPBX Call Center Software Client**

is a application add-on for supervisors that allows management of call center activity from the computer desktop. The application is easy to



*Call center call handling directly from your desktop.*

use with point and click call handling functions. In addition, the supervisor's dashboard provides historical or real-time analysis and statistical information valuable for resource management and assuring customer satisfaction. With the agent add-on enabled as well, agents can set their status from available to unavailable or wrap-up and back, as necessary. Calls are only presented to agents in the available state.

For more information on iPBX, please call **866-GET-DSCI**. ♦